

## **Official EXPO Magazine 2023**

A guide on Zanzibar Tourism – for Exhibitors & Visitors



Organized by:









## **Sponsors**

### **Platinum Sponsor**



#### **Gold Sponsors**





#### Silver, Bronze & Media Sponsors



















#### Supported by:























## **Content**

Sponsor Introduction page	2
Foreword from KILIFAIR Directors, Tom Kunkler & Dominic Shoo	5
Foreword from the Chairman of ZATI, Mr. Rahim Bhaloo	6
Foreword from the Minister of Tourism & Heritage of Zanzibar, Hon. Simai Mohammed Said	7
Exhibitor List	8 - 14
Expo Layout	16 - 17
Seminar / Workshop Program	18 - 19
Zanzibar (Unguja) Map	23

### proudly organized by:



P.O. Box 8545, Moshi - Tanzania Rombo Street - Shanty Town Phone: +255 754 200 580 | Email: info@kilifair.com Website: www.kilifair.com



P.O. Box 2578, Zanzibar Kilimani Plaza, 1st Floor, Office H, Kilimani, Zanzibar Phone: +255 776 725 528 | Email: info@zati.or.tz Website: www.zati.or.tz

# **KARIBU-KILIFAIR 2023**

EAST AFRICA'S LARGEST TOURISM FAIR











































## **Foreword**

#### MR. TOM KUNKLER & MR. DOMINIC SHOO

Directors of Kilifair Promotion Company



#### Welcome to Z-Summit 2023 and to "TANZANIA Unforgettable"!

The "Z-Summit" 2023 is a new, but quality approved B2B networking platform where Tourism players from Zanzibar & Tanzania Mainland will meet travel agents & potential investors from all over East African & far beyond. It comes as a well-organized and government recognized B2B Tourism Summit, as an addition to the renowned Zanzibar Tourism Show.

Zanzibar is one of the most amazing and constantly growing Beach & culture destinations world-wide. Therefore, it's out of question that Zanzibar needs its own annual Tourism Summit for Key players to meet & share their visions for a brighter future.

The Z-Summit is organized as a collaboration between the well-known KILIFAIR Promotion Company Ltd, Kilimanjaro (KARIBU-KILIFAIR) - and ZATI (Zanzibar Association of Tourism Investors with more than 130 members from the "Spice Island" and beyond) to support Zanzibar's Blue Economy Tourism.

A 3,000 sqm large exhibition area at Golden Tulip Hotel & Spa Zanzibar airport will become the "home" for more than 100 exhibitors and more than 250 registered Travel agents from 23 countries during Z-Summit in February 2023. International Agents are entitled to apply for 3 different Fam Trips learn more about Zanzibar's attractions & activities to sell in the future at their home countries.

High grade seminar speaker will lead presentations & workshops on "hot topics" about Zanzibar & its Tourism industry. Let's learn more about Blue Economy & sustainable concepts, Zanzibar attractions & opportunities, Zanzibar's security & safe guiding, as well as from the presentations of our Sponsors EXIM Bank, PROFITROOM and DPO pay.

The Z-Summit 2023 and its collaboration between KILIFAIR Promotions & ZATI will surely set a new milestone in Zanzibar's destination marketing history.

Special Thanks goes to our Premium Sponsors EXIM Bank, PROFITROOM, DPO Pay for their engagement & support.

We wish all participants a very successful Z-Summit and the most memorable time in Zanzibar.

Tom Kunkler

Director

Dominic Shoo

Director



### **Foreword**

#### MR. RAHIM BHALOO

Chairman of Zanzibar Association of Tourism Investors (ZATI)



Welcome to The Z Summit, Karibuni Zanzibar

It's a great honor on behalf of the ZATI Board and KILIFAIR to welcome all our guests to our Exotic Islands of ZANZIBAR!

The Z Summit is an event organized jointly between two strong tourism-related stakeholders in Zanzibar and Tanzania, namely Zanzibar Association for Tourism investors (ZATI) and Kili Fair, with a vision of showcasing the Destination Zanzibar with its vast tourism opportunities to the world. With the recent additions to its hospitality industry, ZATI feels the time has come to let the rest of the world's tourism fraternity know that ZANZIBAR is ready to welcome and host the world at its various facilities and offer various other relaxing activities beyond its pristine white beaches.

The purpose of this summit is to provide a recognized platform by the service providers to the service seekers. We are ready to welcome the world to our beautiful Zanzibar, where culture, heritage, beaches, and the unique Stone Town create an incomparable blend for any holidaymaker. As investors in the tourism sector, we would like to make a special mention of The Revolutionary Government of Zanzibar under the leadership of H.E The President, Dr. Hussein A. Mwinyi, and the Minister for Tourism and Heritage, Hon. Simai M. Said for the continued support and dedication they have provided to the sector, including this summit. Their able leadership has seen Zanzibar scoop various international tourism awards, including the recent inclusion into "The Most Visited Beach Destination" and The Must Visit Beach Destination for 2023.

ZATI and its members assure you that DESTINATION ZANZIBAR is ready to welcome the world, and our members are prepared to give your guests a unique experience. ZATI would also like to make a special acknowledgment of the President of the United Republic of Tanzania, H.E Dr. Samia S. Hassan, for her exemplary effort in promoting tourism through the Royal Tour Documentary and her commitment and dedication to the Tourism Sector. As popularly known Mama Samia, we would like to assure her that our members are ready to support all her initiatives in promoting Tanzania & Zanzibar Tourism to high standards and expectations. Our special thanks and gratitude to our sponsors, especially ZATI's Main Sponsor, The Exim Bank Tanzania, and all other sponsors for their support. Last but not least, Thank you to all our visiting guests who have traveled from afar to participate in The Z Summit and to all our members and other exhibitors who have supported us, including our sister associations HAZ, ZATO, ZATOGA, ZNCCIA, and The Zanzibar Commission for Tourism for their continuous support and commitment towards the cause.

Wishing you all an enjoyable stay in Zanzibar! YAJAYO NI NEEMA TUPU...

Rahim Bhaloo

Mr. Rahim Bhaloo Chairman of ZATI



## **Foreword**

#### HON. SIMAI MOHAMMED SAID

Minister of Tourism & Heritage of the Government of Zanzibar



Greetings and a very warm welcome to the Z-Summit 2023!

As I welcome all participants to the first edition of the Z-Summit, Zanzibar has established itself as one of the most preferred tourist destination on the African Continent. The island is endowed with a variety of tourist attractions which appeal to a significant number of tourists from different parts of the world. The Zanzibar Archipelago ranks as amongst the leading beach destination in Africa and it was also named as a top travel destination for 2023 by travelers by Worldwide Magazine, putting the islands on the top 15 best travel destination in Africa.

The white powdery sandy beaches, our natural biodiversity and the cultural melting pot of the UNESCO World Heritage Site of Stone Town are amongst a few attractions which highlight the unique heritage of Zanzibar.

As exhibitors and buyers, you are the heart and soul of the Z-Summit and part of the Zanzibar tourism industry. At the Ministry of Tourism and Heritage, we value and support tourism events like these which aim to promote our breathtaking islands because of their importance to bring together the service seekers as well as service providers from inside and outside the country.

I would like to call upon our esteemed guests to take advantage of your stay to visit and enjoy for yourselves the magnificent beauty of Zanzibar. The islands will offer you an unforgettable authentic experience.

I wish you a successful tourism trade show and will look forward to seeing you again in the next edition of the Z-Summit.

Hon. Simai Mohammed Said

Minister of Tourism and Heritage of Zanzibar





#### **Afromaxx**

Tour Operator | Moshi, Tanzania www.afromaxx.co.tz info@afromaxx.com +255 684 450 458



#### Africa Amini Life Ltd.

Accommodation | Usa River, Tanzania www.africaaminilife.com lodge@africaaminilife.com +255 767 999 044



#### AG Energies Co. Ltd

| Tent 05

Supplier | Dar es Salaam, Tanzania www.agenergies.co.tz operations@agenergies.co.tz +255 752 007 070



#### Air Tanzania

Airline | Dar es Salaam, Tanzania www.airtanzania.co.tz jerry.ngewe@airtanzania.co.tz +255 759 090 907



#### Alladdin Boutique Beach Hotel & Spa

Accommodation | Matemwe, Zanzibar www.alladinzanzibar.com office@alladinzanzibar.com +255 774 031 163



#### **Amaya Tours & Travel**

Tour Operator | Zanzibar www.amayatoursandtravel.com info@amayatoursandtravel.com +255 773 876 782



#### **Amref Flying Doctors**

| Tent 08

Health Care | Arusha, Tanzania www.flydoc.org daniel.mrema@flyingdoc.org +255 752 869 199



#### And Beyond Mnemba Island

Accommodation | Zanzibar www.andbevond.com kenneth.malcomess@andbeyond.com +255 772 823 228



#### Ang'ata Camps & Safaris

Accommodation | Arusha, Tanzania www.angatacamps.com marketing@angatacamps.com +255 765 496 237



#### **Auric Air Service Ltd**

Airline | Arusha, Tanzania www.auricair.com dgupta@auricair.com +255 784 749 769



#### **Bluebay Hotels Zanzibar**

Accommodation | Zanzibar www.bluebayzanzibar.com sales@bluebayzanzibar.com +254 721 432 857



#### **CRDB Bank**

Financial Insitution | Arusha, Tanzania www.crdbbank.co.tz victor.makere@crdbbank.co.tz +255 767500143



#### **Dar Life**

Media | Dar es Salaam, Tanzania www.issuu.com/darlife asif.bora@darlife.com +255 784 434 929



#### **Davis & Shirtliff**

| Tent 14

Supplier | Mlandege, Zanzibar www.davisandshirtliff.com zanzibar@dayliff.com +255 774202 069



#### **DPO-Group**

Stand B28

Payment Solution | Migombani, Zanzibar www.dpogroup.com sales1@dpogroup.com +255 677 990 001



#### **DSTV Business**

| Tent 29

Supplier | Dar es Salaam, Tanzania www.multichoice.com/country/tanzania dstvbusiness@multichoice.co.tz +255 768 988 801



#### **Emerald Zanzibar Resort & Spa**

Accommodation | Matemwe, Zanzibar www.emerald-zanzibar.com george@emerald-collection.com



#### **Empress Furniture Ltd**

+255 776 147 293

| Tent 01

Supplier | Dar es Salaam, Tanzania www.empressfurniture.com info@empressfurniture.com +255 686 207 513



#### **Endeavour Linen Ltd**

| Tent 23

Supplier | Nairobi, Kenya www.endeavour-linen.com hiiten.mehta@endeavour-linen.com +254 783 017 474



#### **Ethiopian Airline**

Airline | Arusha, Tanzania www.ethiopianairlines.com nadyaa@ethioianairlines.com

+255 242 231 527



#### **EXIM Bank**

| Foyer F16

Finacial Institution | Dar es Salaam, Tanzania www.eximbank.co.tz customercare@eximbank.co.tz +255 800 780 111



#### Farmer's Choice Ltd

| Tent 12

Supplier | Dar es Salaam, Tanzania www.farmerschoice.co.ke marketing@brightchoice.co.tz +255 787 132 938





#### Farm of Dreams Lodge Karatu

Accommodation | Arusha, Tanzania www.farmofdreamslodge.com irene@farmofdreamslodge.com +255 755 180 468



#### Fumba Town - Zanzibar

Real Estate | Zanzibar www.fumba.town chantal@cps-live.com +233 715022 382



| Tent 13

| Tent 16

#### Karibu Camps & Lodges

Accommodation | Arusha, Tanzania www.karibucamps.com safari@karibucamps.com +255 789 193 000



#### **KARIBU-KILIFAIR**

| Stand B35 East Africa Largest Tourism Expo | Arusha www.karibu-kilifair.com sales@kilifair.com +255 754 200 580



#### Gadgetronix

Supplier | Arusha, Tanzania www.gadgetronix.net enery@gadgetronix.net +255 677 007 111



#### **Kendwa Rocks Beach Hotel**

Accommodation | Kendwa, Zanzibar www.kendwarocks.com booking@kendwarocks.com +255 774 415 475



#### **Golden Tulip Airport**

Accommodation | Zanzibar www.zanzibar-airport.goldentulip.com gm@goldentulipzanzibarairport.com +255 777 600 060



#### KILIFAIR Promotion Co. Ltd | Stand B35

Event Organization | Moshi, Tanzania www.kilifair.com management@kilifair.com +255 754 200 580



#### **Gosheni Safaris**

Tour Operator | Arusha, Tanzania www.goshenisafaris.com info@goshenisafaris.com +255 767 828 384



#### Kilimanjaro Airport Development Co.

Airport | Kilimanjaro, Tanzania www.kilimanjaroairport.go.tz shaaban.towo@kadco.co.tz +255 655 279 240



#### **Grano Italiano Ltd**

| Tent 39

Supplier | Kiwengwa, Zanzibar www.icecreamfrozen.com frozenzanzibar@gmail.com +255 773 368 773



#### Kimomwe Adventure & Safaris

Tour Operator | Moshi, Tanzania www.kimomwetours.com kimomwetours@gmail.com +255 754 581 721



#### Hakuna Majiwe Beach Lodges

Accommodation | Paje, Zanzibar www.hakunamajiwe.com management@hakunamajiwe.com +255 784 653 318



#### **Kuzoka African Safaris**

Tour Operator | Arusha, Tanzania www.kuzokaafricansafaris.com ibra@kuzokaafricansafaris.com +255 743 771 199



#### HAZ

Association | Zanzibar www.haz.or.tz

info@haz.or.tz +255 768 363 289



#### Le Mersenne Zanzibar, Autograph Collection

Accommodation | Pingwe, Zanzibar www.lemersenne.com gm@lemersenne.com +255 774 194 950



#### Heritage Insurance Co.

| Tent 22

Insurance | Zanzibar www.heritageinsurance.co.tz reginald@heritageinsurance.co.tz +255 22 260 298 486



#### Madinat Al Bahr Business & SPA Hotel

Accommodation | Mbweni, Zanzibar https://madinathotel.co.tz sales@madinathotel.co.tz +255 717 721 334



#### **IdFabric Tanzania Ltd**

| Tent 21

Supplier | Kibaha, Tanzania www.idfabric.co.tz diana.charles@idfabric.co.tz +255 677 088 247



#### Marijani Beach & Resort & Spa

Accommodation | Pwani Mchangani, Zanzibar www.marijanihotel.co.tz sales@marijanihotel.co.tz +255 717 702 494



#### Inaya Zanzibar Ltd

| Tent 18

Supplier | Bububu, Zanzibar www.inayazanzibar.com marketing@inayazanzibar.com +255 778338 878



#### **Mawe Lodges**

| Tent 15

Accommodation | Arusha, Tanzania www.mawelodges.com info@mawelodges.com +255 785 404 912

## **Exhibitors M - P**





#### **Mberesero Lodges & Tented Camps**

Accommodation | Arusha, Tanzania www.endorolodge.com mberesero@mberesero.com +255 754 377 795



#### Meliá Hotels International Tanzania

Accommodation | Arusha, Tanzania www.melia.com reservations.tanzania@melia.com +255 746 981 901



#### **Merit Concept**

Media | Arusha, Tanzania www.meritconcept.com arjav@meritconcept.com +255 787 591 291



#### MIC Global Risks (T) Ltd

Insurance | Dar es Salaam, Tanzania www.micglobalrisks.co.tz hshenyagwa@micglobalrisks.com +255 754 522 004



#### Miracle Excursions Zanzibar | Tent 38

Tour Operator | Stone Town, Zanzibar www.zanzibar-submarine.com submarine@miracleexperience.co.tz +255 789 300 009



#### Miracle Experience Balloon

Tour Operator | Arusha, Tanzania www.miracleexperience.com balloon@miracleexperience.co.tz +255 789 300 009



#### Moja Tuu Zanzibar

Accommodation | Kiwengwa, Zanzibar www.mojatuuzanzibar.com management@hakunamajiwe.com +255 784 653 318



#### **NCAA**

Government | Arusha, Tanzania www.ncaa.go.tz cc@ncaa.go.tz +255 734 160 014



#### Neptune Hotels: Kenya, Tanzania, Zanzibar

Accommodation | Pwani Mchangani, Zanzibar www.neptunehotels.com res.neptunezanzibar@neptunehotels.com +255 774 567 893



#### **Nje Bush Camp**

Accommodation | Dar es Salaam, Tanzania www.msafiritravels.com twendekusinicamps@gmail.com +255 754 695 680



#### **Nyange Adventures**

Tour Operator | Moshi, Tanzania www.nyangeadventures.com info@nyangeadventures.com +255 717 385 304



#### **Nyerere Tented Camp**

Accommodation | Dar es Salaam, Tanzania www.chase-nature.com info@chase-nature.com +255 782 024 590



#### Ocean Paradise Resort & Spa -Zanzibar

Accommodation | Pwani Mchangani, Zanzibar www.oceanparadisezanzibar.com antonie.dupreez@oceanparadisezanzibar.com +278 236 512 52



#### Olpopongi Maasai Cultural Village

Accommodation | Moshi, Tanzania www.maasai-village.com info@maasai-village.com +255 764 164 717



#### Onomo Hotel Dar es Salaam

Accommodation | Dar es Salaam, Tanzania www.onomohotels.com jigna.shanghavi@onomohotel.com +255 783 620 092



#### **Oustanding Solutions Ltd**

Consultant | Arusha, Tanzania https://outstandingsolutionstz.com manager@outstandingsolutionstz.com +255 756 716 496



#### Paradise & Wilderness Ltd

Accommodation | Stone Town, Zanzibar www.paradise-wilderness.com sales@paradise-wilderness.com +255 677 082 675



#### **Park Hyatt**

Stand B38 Accommodation | Shangani, Zanzibar www.zanzibar.park.hyatt.com zanzibar.park@hyatt.com +255 245 501 234



#### **Pesapal Tanzania Ltd**

| Tent 27 Financial Institution | Arusha, Tanzania www.pesapal.com info@pesapal.com +255 682 370 207



#### **Precision Air Service**

Airline | Dar es Salaam, Tanzania www.precisionairtz.com hmremi@precisionairtz.com +255 683 152 698



#### **Profitroom Ltd**

Booking Platform | South Africa

www.profitroom.com leigh.myles@profitroom.com +27 83 228 3928



| Tent 17

| Stand B30

Supplier | Nairobi, Kenya www.pureh2oafrica.com sales@pureh2oafrica.com +91 8270449084





Miracle Excursions Ltd. P.O. Box 4088, Corner Dolphin Café Shangani - Zanzibar BOOKINGS: +255 (0)789 300 009 submarine@miracleexperience.co.tz OFFICE: +255 (0)776 880 088 office@zanzibar-submarine.com



## **Exhibitors Q - T**





#### **OMB**

| Tent 04

Supplier | Zanzibar www.amb-zanzibar.com clara@amb-zanzibar.com +255 778 383 833



#### **Regrow Project - TTB**

| Tent 03

Tourism Authority | Dar es Salaam www.tanzaniatourism.go.tz dg@tanzaniatourism.go.tz +255 222 664 878



#### Safari Gateway Ltd

Tour Operator | Zanzibar www.safarigateway.co.tz biubwa@safarigateway.co.tz +255 777 232 747



#### Sama Hospitality Supplies Ltd | Tent 26

Supplier | Zanzibar

www.samahospitality.co.tz khalil@samahospitality.co.tz +255 789 476 501



#### **Sansi Hotels**

Accommodation | Stone Town, Zanzibar www.otentichost.com gm@sansikendwa.com +255 774 006 546



#### Selous Mapumziko Lodge

Accommodation | Dar es Salaam, Tanzania https://www.selousmapumzikolodge.co.tz selousmapumzikolodge@gmail.com +255 784 227 916



#### Serena Hotels

Accommodation | Stone Town, Zanzibar www.serenahotels.com/zanzibar saleszanzibar@serena.co.tz +255 779 107 070



#### Serengeti Balloon Safari

Tour Operator | Arusha, Tanzania www.balloonsafaris.co.tz sales@balloonsafaris.co.tz +255 789 851 189



#### **Shine Balloon Safaris**

| Tent 10

Tour Operator | Arusha, Tanzania www.shineballoon.co.tz md@shineballoons.co.tz +255 754 288 558



#### Skydive Zanzibar

| Tent 07

Tour Operator | Kendwa, Zanzibar www.skydive-zanzibar.com jump@skydive-zanzibar.com +255 772 696 969



#### Solar, Doors, Locks & Fire (Z) Ltd | Tent 20

Supplier | Zanzibar www.energygold.co.tz info@sdlftanzania.co.tz +255 784 465 363



#### **Sun Tours and Travel Zanzibar**

Tour Operator | Zanzibar www.suntoursznz.com sales@suntoursznz.com +255 773 499 333



#### **Sunshine Marine Lodge**

Accommodation | Matemwe, Zanzibar www.marinelodgezanzibar.com silvana.reservations@sunshinegroupzanzibar.com +255 773 471 255

| Tent 11



#### **Suvacor Ltd**

Supplier | Zanzibar www.suvacor.com ben@ssuvacor.com +255 746 626 619



#### **TANAPA**

Government | Arusha, Tanzania

www.tanzaniaparks.go.tz beatrice.kessy@tanzaniaparks.go.tz +255 786 368 833



#### Tanga Beach Resort & Spa

Accommodation | Tanga, Tanzania www.tangabeachresort.com sales@tangabeachresort.com +255 655 088 773



#### **Tanzania Bush Camps**

Accommodation | Arusha, Tanzania www.tanzaniabushcamps.com info@tanzaniabushcamps.com +255 782 464 225



#### **TATO**

Association | Arusha, Tanzania www.tatotz.org info@tatotz.org



#### The Andes Deli Co Ltd

+255 744 777 444

Supplier | Arusha, Tanzania www.theandesdeli.com andesdeliltd@gmail.com +255 755 199 370



#### **The Nest Boutique Resort**

Accommodation | Paje, Zanzibar www.thenest.art ivan@thenest.art +35 9876208300



#### The Vibes World

| Tent 09

| Tent 02

Supplier | Beirut, Lebanon www.thevibesworld.com yehia.elhajj@thevibesworld.com +961 915 1444



#### **Tiffany Diamond Hotels Ltd**

Accommodation | Dar es Salaam, Tanzania www.tiffanydiamondhotels.com gm@tiffanydiamondhotels-ma.com +255 677 016 830





## NEPTUNE HOTELS

We promise African memories



Friendly and spacious, **Neptune Pwani Beach Resort & Spa** is an ideal choice for guests in search of a retreat that offers the "special touch", matched with attention to the finest of details. The Resort has been meticulously created, emulating traditional Zanzibar style, using the best in local design, interiors and furnishing, meeting top international standards. The Resort features 194 rooms all with terrace and ocean view, situated in 2 level blocks and 4 individual beachfront suites with in-room Jacuzzi.

Facilities include 1 main restaurant (buffet), 4 à la carte restaurants, 1 snack restaurant, 3 bars, 1 coconut beach bar, the Spherique Boutique, conference room and facilities, a water sports centre, 2 big common pools, Earth & Rain Spa with private pool, recreation centre, evening entertainment programme daily, air conditioned gym, Kids Club, laundry service and excursion desk.



**Neptune Ngorongoro Luxury Lodge** is set in 120 acres of virgin Tanzanian bush in the Ngorongoro volcanic landscape, this all suites wood log cabin style retreat is located a few steps from the Game Reserve Gate and 20 minutes' drive away from the Ngorongoro Crater that is said to have the most dense concentration of wildlife in Africa.

This all inclusive property features 20 spacious private log cabins with fire place, a restaurant and a bar. Indulge in moments of relaxation at the swimming pool or at the Earth & Rain Spa after a full-day game drive.

"If I have ever seen magic, it has been in Africa." ...



#### OTHER NEPTUNE RESORTS & LODGES

## **Exhibitors T - Z**





**TOKU Tanzania Co. Ltd**Supplier | Moshi, Tanzania
www.toku-tanzania.com
sales@toku-tanzania.com
+255 756 718 455



| Tent 06

Zanzibar Residence
Accommodation | Kiwengwa, Zanzibar
www.zanzibarresidence.com
info@zanzibarresidence.com
+255 772 512 208



TTB - Tanzania Tourist Board Government | Dar es Salaam, Tanzania www.corporate.tanzaniatourism.go.tz dg@tanzaniatourism.go.tz +255 222 664 878



**Zanzibar Submarine**Tour Operator | Stone Town, Zanzibar www.zanzibar-submarine.com submarine@miracleexperience.co.tz +255 789 300 009



Tui Blue Bahari Zanzibar Accommodation | Mahonda, Zanzibar www.tui-blue.com jacquelyn.maulgue@tui-blue.com +255 699 078 212



Zanzibar White Sand Luxury Villas Accommodation | Paje, Zanzibar www.whitesandvillas.com reservations@whitesandvillas.com +44 20 45 25 40 22



Visit Oromia
Association | Addis Ababa, Ethiopia
www.visitoromia.org
abdug@visitoromia.org
+251 948 053 7727



Zara Tours
Tour Operator | Moshi, Tanzania
www.zaratours.com
zara8@zaratours.com
+255 784 451 000



Wajamama Wellness Center Health Care | Mjini Magharibi, Zanzibar www.wajamama.com nafisa.jiddawi@wajamama.com +255 758 648 885



**ZATI**Association | Mjini Magharibi, Zanzibar www.zati.or.tz info@zati.or.tz +255 776 725 528



Wellworth Zanzibar Beach Resort Accommodation | Mazizini, Zanzibar www.wellworthcollection.co.tz gm@zanzibarbeachresort.net +255 754 248 101



**ZATO**Association | Kinazini, Zanzibar www.zato.or.tz info@zato.or.tz +255 754 842 828



Zanlink Ltd Internet Provider | Zanzibar www.zanlink.com sales-zanlink@liquidtelecom.co.tz +255 777 878 786



**ZATOGA**Association | Zanzibar zatoga2011@gmail.com +255 777 497 876



**Zanzibar Excursions**Tour Operator | Shangani, Zanzibar www.zanzibarexcursions.co.tz marketing@zanzibarexcursions.co.tz +255 713 591 064



**ZCT - Commission for Tourism Zanzibar**Government | Stone Town, Zanzibar
www.ncd.co.tz
marketing@zanzibartourism.go.tz
+255 772 821 725



**Zanzibar Padel**Accommodation | Kiwengwa, Zanzibar www.zanzibarpadel.com info@zanzibarresidence.com +255 772 512 208

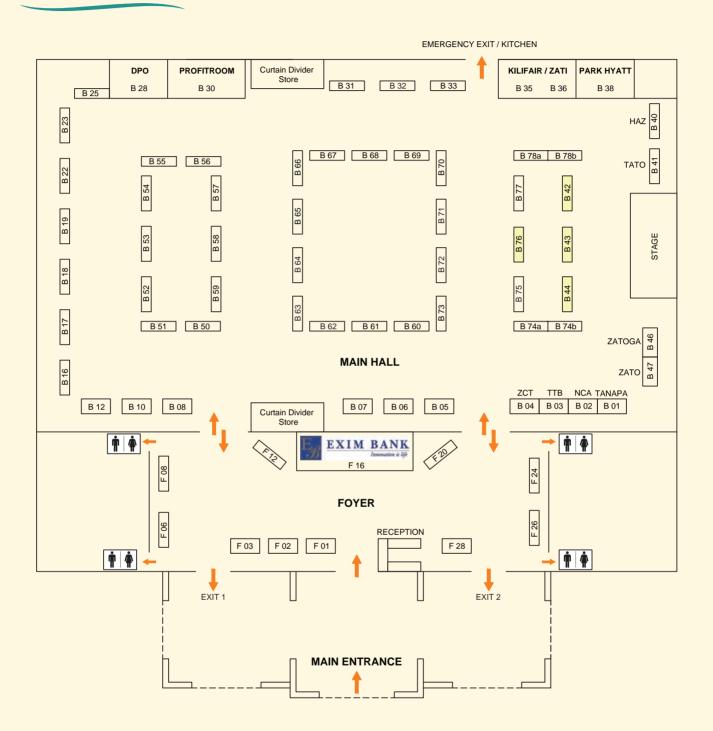


**Zuri Zanzibar**Accommodation | Nungwi, Zanzibar
www.zurizanzibar.com
william.ruwa@zurizanzibar.com
+255 777 354 987





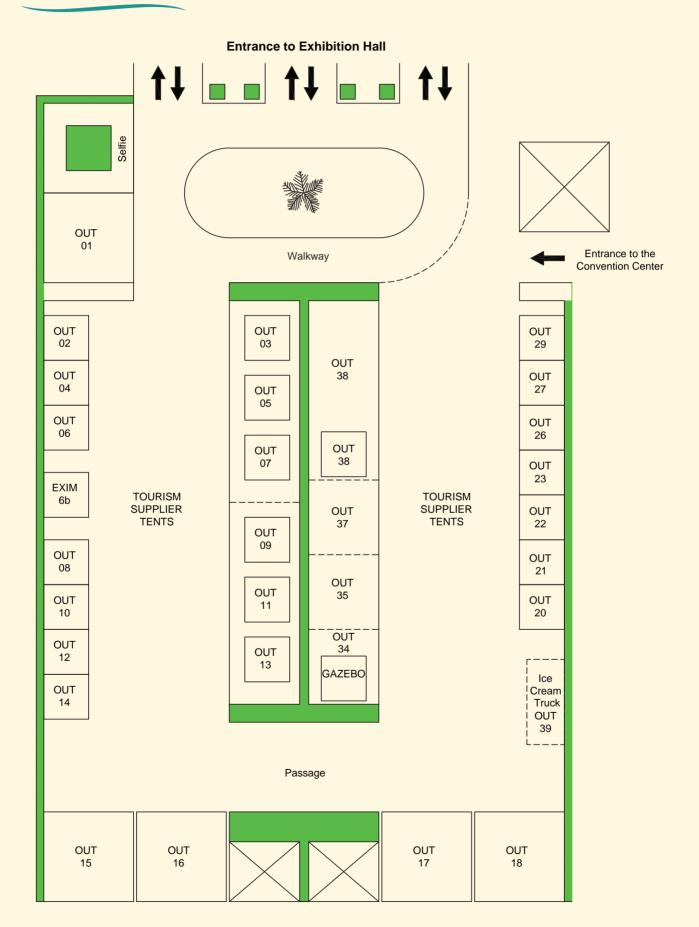
## **EXPO Layout: Indoor**



© www.z-summit.co.tz



## **EXPO Layout: Outdoor**





## Seminars / Workshops @ Jahazi room

#### DAY 1: THURSDAY, FEBRUARY 23, 2023

#### 12:00-12:30 The role of Commercial Banks in facilitating the Blue Economy

Commercial banks play an important role in the growth and development of a sustainable blue economy through carefully crafted products, services, and relationships. They supply the capital, investments, and insurance needed to support ocean-related industries, which are drawing more and more attention from financiers, insurers, banks, and decision-makers as a new source of resources, opportunities, and prosperity. Banks finance the transition to a sustainable blue economy.





Speaker: Andrew Lyimo, Head Retail Banking Exim Bank Tanzania

Andrew Lymo is a seasoned banker with working experience of twenty-three years, twenty years in the Financial Industry. He has worked for Local, Regional and Global banks with a career history spanning across Finance, Retail and SME. He has been involved in various changes in the Retail Financial Sector, including new retail start-ups, acquisitions, network expansions and rolling out of cross border solutions. He is also a board member of Tanzania Mortgage Refinance Company Ltd.

#### 14:00-14:30 **Blue Economy and Tourism**

Tourism is Zanzibar's largest service industry and a key pillar of the economy. Coastal and marine tourism represents a significant share of the industry with thousands of tourists annually visiting Zanzibar for its sun, sea and sand. Sustainable management of the tourism sector to ensure that the ecosystems that underpin tourism opportunities are sustained is, however, a key challenge that requires joint efforts for all stakeholders and the Government. Join Dr Aboud S. Jumbe, Principal Secretary at the Ministry of Blue Economy and Fisheries for a seminar and discussions on Blue Economy and Tourism in Zanzibar.



Speaker: Dr. Aboud S. Jumbe, Principal Secretary at the Ministry of Blue Economy and Fisheries, Zanzibar Dr. Aboud S. Jumbe is the Principal Secretary at the Ministry of Blue Economy and Fisheries, Zanzibar. Dr. Jumbe has been involved in various dialogue and development processes at the local, regional and international level in Environmental Management, Sustainable Development of Small Island Developing States, Climate Change Adaptation, Disaster Risk Management, Biodiversity Conservation, Oil and Gas for Development, and the implementation of Blue Economy & Marine Spatial Planning strategic actions.

#### 15:00-15:30 Digital payments in Tanzania; the challenges and opportunities

Retail payment is a key area for investment to improve Tanzania's tourism sector. Within retail payby network ments, new payment technology is considered one of the greatest areas of opportunity. But even while opportunity beckons, merchants must continue to satisfy the needs of their existing client base, for whom cash and debit, and credit cards are the predominant forms of payments. The financial payments sector should create systems that are friendly to both merchants and their clients and create opportunities for regional and global trading.



Speaker: Simba Huni, DPO Pay Head of Sales

digital payments in Namibia.

Simba J. Huni is a fintech and payments enthusiast. He has been overseeing the DPO Group Southern Cluster for almost four years. He joined DPO as the Country Manager for Namibia and quickly grew into the regional Manager position before his recent appointment as the Head of Sales. Simba worked in Banking, Remittances, and Payments industries for over 15 years, including at the Reserve Bank of Zimbabwe. He currently sits on the Payments Association of Namibia's Payments Stakeholder Forum (PSF), a voluntary advisory forum advocating for the innovation and growth of



## Seminars / Workshops @ Jahazi room

#### DAY 2: FRIDAY, FEBRUARY 24, 2023

#### 11:00-11:30 Tourism Highlights, Attractions, and Opportunities in Zanzibar

Join the Chairman and Director of Zanzibar Association of Tourism Investors for an engaging seminar where they share the tourism highlights of Zanzibar. Get to know the latest opportunities and captivating attractions of the Zanzibar Archipelago, beyond the turquoise waters and white sandy beaches!







**Speaker: Rahim Bhaloo**, Chairman of ZATI - Zanzibar Association of Tourism Investors

Mr Rahim Bhaloo is an established businessman in Zanzibar. Together with the ZATI Board and KILIFAIR Promotion he came up with the initiative to establish the Z-Summit, with the clear vision of show-casing Zanzibar and its new opportunities to the Service Seekers. Mr Rahim has dedicated his time to tourism and working to make sure Zanzibar reaches its highest potential for investors. Heis a staunch believer in Eco & Sustainable Tourism to help take care of our environment and work with sustainable and greener tourism concepts.



Speaker: Greta Stålnacke, Director of ZATI - Zanzibar Association of Tourism Investors

Greta Stålnacke is the Director of Zanzibar Association of Tourism Investors, a membership-based organization for all tourism investors in Zanzibar that for 20 years has been working for a stronger, sustainable, and professional tourism industry in Zanzibar. Through her many years of experience in tourism, international relations and collaborations, and organization development, she has a unique perspective that helps her push the ZATI mandate and understand the Zanzibar tourism climate.

#### 12:00-12:30 How clever technology can help hotels & resorts maximise their online direct booking potential

Sometimes up to 98% of visitors to a hotel website began their journey without any purchase intent, we will explore simple and effective ways you can utilise technology to convert those visitors. Topics include: Communication and visibility options to convert contact seekers, abandonment cart and availability tools to offer immediate information, captivating and developing loyalty through inspiring content and technology.



Speaker: Samantha Williams, Commercial Director at Profitroom

Samantha Williams is an award winning revenue specialist and currently holds the senior management position of Commercial Director at Profitroom. She worked as a senior revenue and product manager working with a mixed portfolio of over 75 hotels, with a strong background in hospitality, revenue management and leadership. At Profitroom Samantha leads on the strategic and operational activities to deliver transformative, tangible results for hotels & resorts in Africa, Europe and beyond.

#### 15:00-15:30 Ensuring a Sustainable Tourism in Zanzibar with Professional Guides

Well-skilled and properly trained tour guides are key to offering and delivering the best image of Zanzibar and adding value to the destination. ZATOGA, as an association of tour guides in Zanzibar, is strongly committed to ensuring that all guides are well-skilled and receive regular training in order to work intelligently and meet the needs of all tourists and visitors.







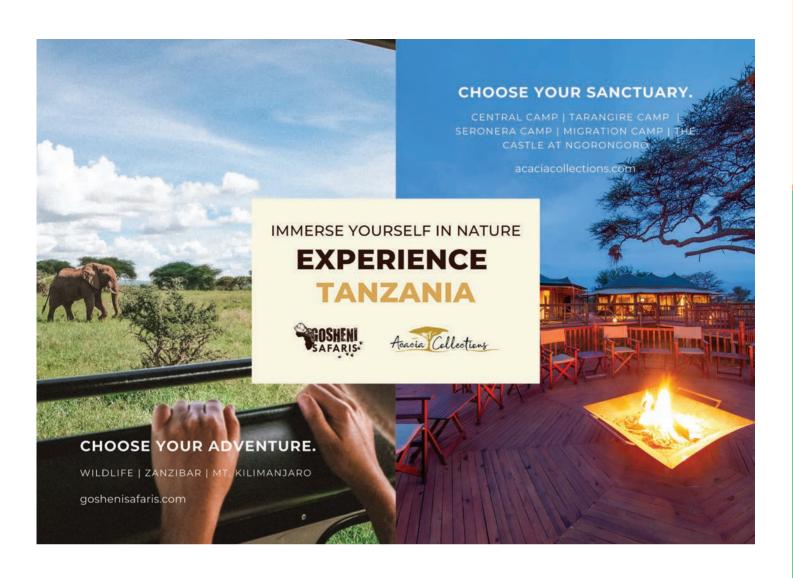
**Speaker: Khalifa Mohamed Makame**, ZATO - Zanzibar Association of Tour Operators

Mr Khalifa Mohamed Makame is an innovative, energetic and open-minded Entrepreneur with 18 years of experience in establishing tourism and education institutions and coordinating tourism operations. He is currently the Director of Tabasam Tours and Travel, Zanzibar Adventure School, British School of Zanzibar and Trymedics Tanzania.



**Speaker: Simon Charles Kisinza**, ZATOGA - Zanzibar Association of Tour Guides

Mr Simon Charles Kisinza is a professional tour guide and journalist with long experience working with Zanzibar Tourism. As a member of ZATOGA he is dedicated to working for more professional practices in the tourism industry.





# EMPRESS FURNITURE

Restaurant & Cafe Furniture
Hotel & Garden Furniture
Office Furniture
Conference Furniture
Window Blinds
Carpet Tiles | Pergolas

Samora Avenue, Dar es Salaam 5 mins walk from Ferry





## Your Local Tanzania specialist for Kilimanjaro, Serengeti and Zanzibar

TRAVEL - DISCOVER - ADVENTURE

# come as a client, leave as a friend

Welcome to the beautiful land of Kilimanjaro, Serengeti, Ngorongoro and Zanzibar among other amazing tour attractions in Tanzania.

With our professional, friendly and attention to detail approach, you will not only enjoy your visit here, but also fall in love with almost everything. We consider you a friend, and your adventure with us will prove that.



## **EXPERIENCE THE WONDERS OF TANZANIA**



Mountain Climbing



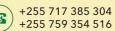
Wildlife Safaris



Cultural Tours



Beach Holidays







### **ONE DMC COMPANY B2B & EVENTS**

2 SERVICES
ZATI & ZATO Member



zanzibarexcursions.co.tz reservations@zanzibarexcursions.co.tz

+255 713 591 064 | +255 777 410 414

#### **BEACH HOLIDAYS**

FIT / À LA CARTE & GROUPS

Ugunja (Zanzibar) Mafia Island Pemba Island Private Islands

Chapwani Chumbe Mnemba

Inter-islands flights
Private transfers
Handling and Airport assistance
Half day tours
Full day tours

Cooking Diving Fishing Skydiving Kitesurfing

French local speaking guide Italian local speaking guide English local speaking guide German local speaking guide

## Savanna Tours & Safaris

DMC B2B & EVENT



<mark>By excelleu</mark>ce siuce 39 years



savannatoursandsafaris.com info@savannatours.com

#### **SAFARIS**

FIT / À LA CARTE & GROUPS with 4x4 vehicles or flying

**North parks** Arusha National Park

Tarangire National Park Lake Manyara National Park

Ngorongoro Crater Serengeti National Park

Lake Eyasi Lake Natron

Mkomazi National Park

Kilimanjaro Climb Machame Route

Marangu Route Lemosho Route Umbwe Route Mawenzi Route

Western Breach Route

**Mount Meru Climb** 

**South parks** Mikumi National Park

Nyerere National Park Ruaha National Park Saadani National Park

Other parks Gombe National Park (chimpanzes)

Katavi National Park

Mahale National Park (chimpanzes)

Saanane National Park

Udzungwa Mountains National Park

#### Tanzania Beach & Safaris LTD

TIN Number 108-692-626 — ZRB Number Z025212154

Mchina Mzanzo Road — Po Box 4226 — Zanzibar — Tanzania

Tour Operator Liability Insurance for an amount of 500 000 USD

#### ZANZIBAR Hotels (UNGUJA) filindi, Palumbo, Eden Village, Kendwa Rocks, Gold Zanzibar, Sunset Kendwa, Sansi Kendwa Beach Resort Zuri Zanzibar, RIU Palace, RIU Jambo, Opera Hotel © 2023 Memories of Zanzibar Royal Zanzibar Beach Resort, My Blue Hotel, Sunset Beach Resort, Turtle Aquarium www.toku-tanzania.com Sandies Baobab Beach, Nungwi Inn, The Z Hotel, Amaan Bungalows, 4 Langi Langi Beach Bungalows Flame Tree Cottages, Smiles Beach Hotel, DoubleTree Resort by Hilton Legend Nungwi Mnarani Beach Cottages, Essque Zalu, The Zanzibari, Nungwi Place of interest Dreams by Mantis, Warere Beach, SafiraBlu - Luxury Resort & Villas Emerald Zanzibar Resort & Spa $\overline{\mathbf{A}}$ Mnemba Airport Sunshine Marine Lodge, Villa Maua Tumbatu Conservation • Ruin Mnemba Island Island Kidoti Area Mnemba C Mosque Kasha Boutique Hotel, Sunshine Bay Hotel, Matemwe Bukuchan Retreat, Matemwe Lodge Fukuchani Mangroves Gomani Mvuleni SeVi Boutique Hotel, Green and Blue Ocean Lodge, Keys Bungalows, Zanzibar Queen Hotel, Kena Beach Hotel Forest Kigomani Conservation Area Potowa Villa Tulia, Zanzibar Pearl Boutique & Villas, The Seles 10 Boutique Hotel, Villa Kiva, Tamani Villas, Zanzibar Retreat, Fishmarket X Depth 0-20 m Kivunge Zoi Boutique, Utupoa, Panga Chumvi Beach Resort Matemwe Mkokotoni Ferry Ras IIsa 12 Zanziblue, Hodi Hodi, Zanzibar House, 仚 wa Membe 43 Kite-Surfing Area SBH Kilindini Resort 12 Dive Site Mchanga Beach, Sophia Sea View, Blue Moon Villa, Chaani Next Paradise, Waikiki, Marijani Beach Resort & Spa Pwani Mchangani Beach Ndogo 13 Neptune Pwani Beach Resort & Spa, Ocean Paradise, Donge Lighthouse TUI Blue, Diamonds Mapenzi Beach, Coral Reef, **Bumbwini** Meliá Zanzibar, Shooting Star Kinvasini Coral Banks 15 Sultan Sands, Bluebay Beach Resort & Spa, Slave Mahonda Chambers 💢 VOI Kiwengwa **Kiwengwa** Mangapwani 16 Kiwengwa Beach, Mvuvi, Zanbluu, Moja Tuu, Blu Marlin by EHFAR Coral Caves INDIAN Kiwengwa Bondeni ○ Kazole Kilombero Queen of Sheba, Tulia Zanzibar Resort, Pongwe Pongwe Beach, The Island Pongwe, 42 Mwakaje Nat. Foresi Cheetah's Pongwe Bay, Seasons Lodge Pongwè **OCEAN** Rock 📩 Mchangani Ndagaa 18 18 White Paradise, Azao, Palumbo Reef **Chuin** Bumbwi Sudi Kiboje Uroa Bay, Moonshine Uroa, Golden Clove, 19 Sunny Palms Beach Resort √ Kizimbani O Uroa 20 Zanzibar Bay Resort, Paradise Beach Resort, Bububu O Mpapa <u>Mac</u>hui Filao Beach by Sans Prison Island Michamvi Sunset Bay, Kae Funk, Konokono, Qambani, Ras Michamvi, Chwaka Koani Mtoni Bav Maruhubi Kichanga, Sansi Kae Beach Resort Bawe Ras Michamyi Palace 🐔 Chwaka Mwera Michamyi Karafuu Beach Resort & Spa. Boutique Hotel Matlai, The Rock (Restaurant). ZANZIBAR Pearl Beach by Sansi, Upendo Beach, Baladin Zanzibar Beach Hotel TOWN Charawe Le Mersenne, Zawadi, Sultan Palace, Tunguu Dongwe Club, The Sands, Anna, Jozani Ukongoroni Abeid Amani Karume International Airport Baraza, The Palms, Breezes Beach Club & Spa, Xanadu Villas & Retreat Bwejuu 🔿 43 Nat. Park 24 Bellevue, Indigo Beach, Sahari, Bungi Visit r Cent Kijani Beach Villas Chumbe Island i Kho Paje Paradise Beach Bungalows, Ndame Butterfly **Coral Park** Fumba Town ○Jozani Beach, Dhow Inn, Jambo Beach Hotel 36 Development Kitogani Arabian Nights, Paje by Night, Cristal 43 Unguja Fumba Uptown Resort The Nest Unguja Ukuu **Fumba** Muungoni Ruins UKuu Jambiani 27 Kisiwa, Zanzibar White Sand Luxury Villas & Spa, Hakuna Majiwe Beach Lodge Uzi C Villa Serenity, Corals of Zanzibar (opening end of 2023), Kiembeni Mbuyuni, Spice Island, Fun Beach, Villa de Coco, Nianembe Uzi Sharazad, Mwezi, La Luna, Uzuri, Mamamapambo Isand Menai Bay Jambiani Villas, Blue Oyster, Belvedere, The Loop, NUR, Case Beach Kwale Conservation Hotel, Blue Reef, Driftwood Beach Lodge, New Teddy's on the Beach Area 30 Zanzistar, Coral Rock, Red Monkey, Zanzest, Kupaga Villas Makunduchi 31 Reef & Beach Resort Dimbani Old Mosque Kufile Mzuri Nest Style, Villa Fleur de Lys, The One Resort Zanzibar Kizimkazi Dimbani Promised Land, Mama Root, Unguja Lodge, L'Oasis, Karamba, Pungume Kizimkazi Aya Beach Resort, Kizikula Mzambarauni Mtendeni The Residence Fruit & Spice **Dolphin Tours** 39 Park Hyatt, Serena Hotel, Shaba Boutique Hotel, 35 Fumba Beach Lodge Island Paradise Inn, Double Tree By Hilton, Upendo House, Emerson on Hurumzi, Emerson Spice, Maru Maru Hotel. 36 Chumbe Island Coral Park Kiponda B&B. Golden Tulip Stonetown Boutique 37 Golden Tulip Airport Hotel Maruhubi Villas, Hotel Verde, Golden Tulip Zanzibar Resort Protea Hotel by Marriott Mwbeni Ruins, Madinat Al Bahr, Imani Beach Villa, Chuini Zanzibar Lodge, Mangrove Lodge Zanzibar Zanzibar Beach Resort, The Manor House by Sansi, 42 Zanzi Resort, Sea Cliff Resort & Spa Jungle Paradise Beach Resort & Spa